



Sale on Berth & Brokerage

BWML offer products that assist customers in the sale of their craft and which have different benefits, terms and conditions and charges, which are detailed below:-

Sale on Berth Fee

- An opportunity to fully occupy their berth until the sale is complete
- The craft can be used during the period of sale
- The opportunity for the berth to be transferred to the new owner
- Preparation of sales literature that is available to prospective buyers
- Sales details will be placed on BWML's website
- Customers carry out viewings to prospective customers
- Sale on Berth forms to be completed
- Sale on Berth fee charged at 5% (Min charge of £200.00 +VAT)

Brokerage

- Craft when on brokerage is not permitted to be used
- 90 days free period is provided on brokerage at specific marinas that have nominated sales jetties (moorings chargeable after this period)
- No guarantee for the transfer of the berth to the new owner
- Provision of full brokerage service with our dedicated staff and which includes, valuations of the craft, preparation of boat specification sheets, photographs taken, sales literature prepared, details included on the website, arranged viewings, price and negotiation with purchaser on sales prices
- Brokerage Terms & Conditions agreement to be completed
- Brokerage charges are on a scale based on minimum charge of (£ 450.00 + VAT) or percentage based on craft value